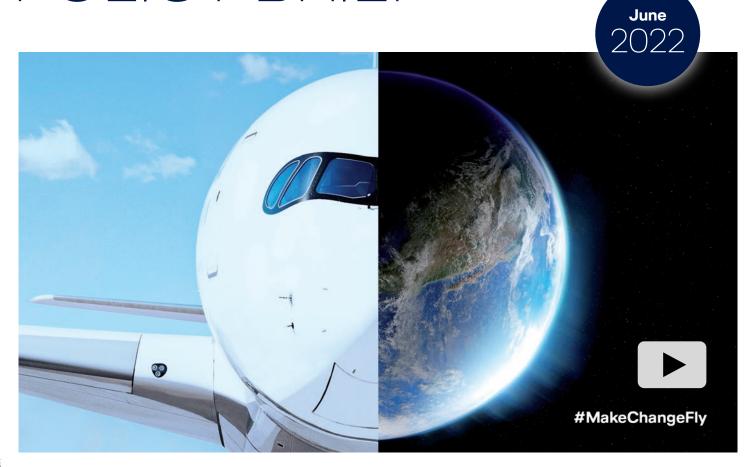


POLICY BRIEF



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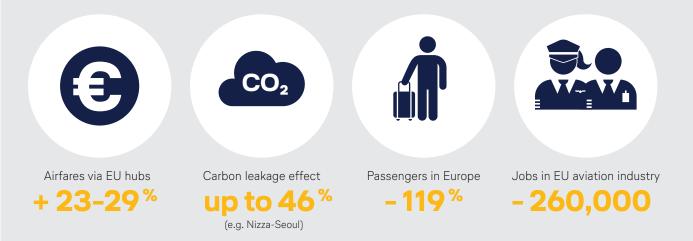
EU Climate Policy

NEITHER EFFECTIVE NOR FAIR – YET

Almost one year ago, the EU Commission presented its Fit for 55 package. Until today, politics did not adequately address prevailing problems of carbon leakage and distortion of competition in aviation. With the legislative process reaching its crucial phase, it is high time to adjust the proposals and safeguard effective emission reduction, fair competition, and sustainable connectivity in Europe.

Significant carbon leakage effects already in 2035

A recent study by NLR-SEO Amsterdam Economics shows the impact on aviation of the Fit for 55 package. The analysis focusses on future ticket prices, the competitive position of EU aviation and carbon leakage.



The warning is a strong one: The transformation towards a climate-neutral economy must neither harm the industry in Germany nor lead to job losses, says Yasmin Fahimi, President of the German Trade Union Confederation (DGB). Otherwise, committing "economic suicide" would be the consequence. The union's concerns are justified. Fahimi's call for the necessary balance between economic prosperity and climate protection applies to almost all sectors.

At present, this is particularly true for aviation: the Fit for 55 plans threaten to create a considerable imbalance at the expense of European network airlines and hubs. Large non-EU hubs at the gates to the EU and their respective home airlines would benefit. Specifically, two dossiers urgently need to be improved in terms of competitive neutrality and carbon leakage avoidance: the blending mandate for sustainable aviation fuels (SAF) and the revision of the EU Emissions Trading Scheme (ETS).

SAF blending mandate unilaterally disadvantages European aviation

The planned SAF blending mandate will unilaterally increase fuel costs due to the significantly more expensive green kerosene. As a result, the price of airline tickets in Europe will rise. Passengers can easily avoid the major part of this price increase by travelling via a non-EU hub since the SAF mandate only applies to flights departing the EU. As a result, significant levels of carbon leakage and distortion of competition occur. In its current design, the proposal does not provide any mechanism, which could compensate for these unwanted effects. With regard to the SAF mandate, a competitionneutral solution that prevents carbon leakage must be found during the upcoming EU trilogue.

The EU council needs to adjust the EU ETS now

The current ETS is limited to EU flights and already disadvantages European network airlines and airports: Intercontinental transfer passengers travelling to or from the EU are subject to the ETS on feeder flights to European hubs. In contrast, a transfer at a non-EU hub implies that the feeder flight to this airport is not included. Instead of using the chance to correct this distortive element in competition, the European Parliament has tightened the proposal. An extension of the ETS scope to any flight departing the EU has been submitted. Further, European parliament has decided to reflect non-CO₂ emissions by proposing an arbitrary multiplier to the emissions under ETS, which lacks any scientific basis. Hence, the ETS is in danger of becoming even more unbalanced than it is already. It is now up to the European Council to take countermeasures.

Ensuring fair competition and avoiding carbon leakage

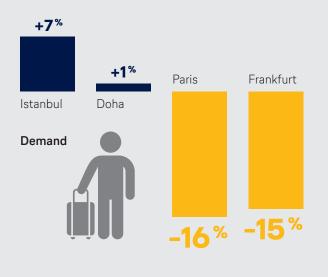
As it stands, Fit for 55 is a stimulus package for autocratic regimes and Europe would become more dependent on third countries regarding transport policy. This cannot be in the interest of the EU. Without any counterbalancing measures, Fit for 55 will drastically increase ticket prices for EU airlines, but not for non-EU competitors. Equal treatment of EU and non-EU airlines is paramount.

During the past weeks, we have seen the European Parliament adding more restrictive amendments. In the Council, the governments of most EU Member States are hesitating to take a clear position. The German government committed itself in the coalition agreement to make Fit for 55 a success for climate and the economy. Yet, a clear and tangible position is still missing. In preparation for the upcoming trilogues, solutions for preventing Carbon Leakage and further distortion of competition need to be found to guarantee an effective climate policy.

Last week, the German Chancellor himself said what needs to be achieved: "Our industry should emerge stronger from the change that lies ahead of us. I want more jobs here, not fewer. And Germany should become climate-neutral and remain a competitive industrial country." That should be precisely the guideline for the German government's positioning on Fit for 55.

Impact of Fit for 55 in 2035





Lufthansa Cargo

PIONEER FOR CO₂-NEUTRAL CARGO FLIGHTS

At the end of 2020, Lufthansa Cargo and its partner DB Schenker, completed the world's first CO₂-neutral cargo flight between Frankfurt and Shanghai, which enabled a scheduled operation of more than 100 of such flights until now. In addition, customers worldwide can book CO₂-neutrally transported shipments, either by purchasing Sustainable Aviation Fuel (SAF) or by investing in certified climate protection projects. However, political support is needed for aviation to achieve complete CO₂-neutrality by 2050 at the latest.

The use of state-of-the-art, low-emission aircraft is currently the greatest lever for the reduction of CO_2 emissions in the sky. See Lufthansa Cargo: In recent years, the airline has completely renewed its long-haul fleet with Boeing 777 freighters. Overall, it has reduced its specific CO_2 emissions by more than 50 percent over the past 25 years.

Synthetic fuels are crucial

Besides fleet modernization, the use of Sustainable Aviation Fuels (SAF) is essential to the path to CO_2 -neutral aviation. Since kerosene of biogenic origin is only available to a limited extent, the development of synthetic kerosene must be ramped up. The Lufthansa Group is setting priorities here, for example as a partner and pilot customer of the world's first power-to-liquid (PtL) plant in Werlte, Germany. From there, Lufthansa Cargo and its freight forwarding partner Kühne+Nagel purchase around 20 metric tons of synthetic kerosene per year.

Maintaining competitiveness

Nevertheless, the aviation industry cannot manage the fuel supply transformation on its own. The reason: future PtL kerosene will be up to ten times more expensive than conventional kerosene. Policymakers are called upon to massively incentivize industrial PtL production. The price of the currently available biogenic fuel is about five times higher than

Already more than 100 CO2e-neutral cargo flights operated

Since November 2020, Lufthansa Cargo and DB Schenker have been the world's first air cargo provider to operate completely CO₂e-neutral cargo flights between Frankfurt and Shanghai. Among other means, the fuel requirement is entirely covered by SAF. In addition, customers worldwide can book CO₂-neutral shipments, either by purchasing SAF or by investing in certified climate protection projects. conventional jet fuel. Due to this price difference, it is imperative that a SAF blending mandate, as is currently planned in the EU climate protection package Fit for 55, is designed in a competition-neutral way. Otherwise, airlines will have a financial incentive to uplift fuel outside the EU, where no SAF blending mandate exists. This would lead to carbon leakage and considerable competitive disadvantages for European airlines.

Enabling digitalization

Frankfurt

The use of innovative technologies also leads to noticeable CO_2 savings. Lufthansa Cargo is investing heavily in innovation. For example, the airline will equip the surface of its 11 B777 freighters with the AeroSHARK durable bionic film to optimize the aerodynamics. The annual CO_2 reduction amounts to more than 10,000 metric tons. Since 2022, Lufthansa Cargo transports shipments exclusively with electronic air waybills (eAWBs) on all eAWB feasible trade lanes. As a result, the airline has saved around 50 metric tons of paper and over 20 metric tons of CO_2 annually by reducing the weight on board the aircraft. In order to drive digital transformation and achieve paperless air cargo transportation, the German authorities also have to ensure the fully digital exchange of the comprehensive cargo information and swiftly implement the EU regulation "eFTI".



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Shanghai

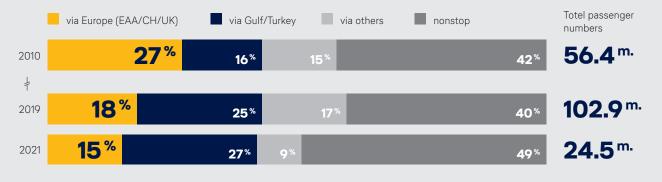
Source: DLR

DLR guest article

EUROPE AND THE HUBS AT GATES OF THE EU

Air transport has grown dramatically over the past decade: worldwide, passenger numbers almost doubled between 2010 and 2019. While the COVID-19 pandemic caused a dramatic downturn, the recovery phase is well under way. In the coming years, it will be interesting to observe just how flight connections and passenger flows will have changed compared to the 2010s.





Before the pandemic, there were two clear trends in the position of Europe within the intercontinental aviation network. First, the number of direct intercontinental flights was steadily increasing. Second, most of the growth in connecting flights to Asia and Africa was seen to the southeast, at hubs outside the borders of the EU. As a result, European hubs were under considerable pressure even before COVID-19. Passenger flows to and from Europe show that EU hubs are losing market share: international aviation is growing more strongly outside the continent.

Analyses by DLR, German Aerospace Centre, have put these developments in sharp focus. The number of passengers on flight connections from Germany to Asia and Africa rose by 73 percent between 2010 and 2019. The increase is even more marked at the European (European Economic Area [EEA] plus the UK and Switzerland) level, with passenger figures up by 82 percent from 56.4 million to 102.9 million over the same period. Smaller growth was seen in the number of transfer passengers, up by 15 percent in Germany and by 19 percent in Europe. Nevertheless, the market share of European hubs as transfer points for traffic from Europe to Asia and Africa fell from 27 percent in 2010 to just 18 percent in 2019.

The rapidly expanding hubs in Dubai, Abu Dhabi, Doha and Istanbul have benefited substantially from this development.

Their market share of traffic flows from Europe to Asia and Africa rose from 16 percent in 2010 to 25 percent in 2019. Traffic from North America via Europe to Asia and Africa is more stable, with little change in market shares of the European hubs over the same period.

Despite the upheaval caused by the COVID-19 pandemic for global air transport, these abovementioned trends remain. It remains to be seen how the current recovery of aviation and future European climate measures will affect the development and competitiveness of German and European hubs. The aviation industry must undoubtedly play its part in reducing its impact on the climate. To this end, we at DLR are also researching an array of new technologies and concepts to achieve the climate-neutral flying of tomorrow. The shift



of traffic flows from European to non-European hubs, however, shows a significant challenge for globally successful climate measures.

Dr Markus Fischer

DLR Divisional Board Member Aeronautics German Aerospace Centre

Three options in booking-process

CO₂-NEUTRAL FLYING IS NOW EVEN MORE CONVENIENT

Lufthansa shares the ambitious climate goals of the European Commission and makes climateconscious travel even easier for its customers: Since the end of April, travellers are able to choose between three options, all of which guarantee a CO₂-neutral journey.

Immediately after selecting their flight itinerary on lh.com, passengers are now offered three options for CO_2 -neutral flying. Ticket and CO_2 offset are then paid together.

With a clear strategy towards a sustainable future

The Lufthansa Group embraces its responsibility for effective climate protection – with a clearly defined path towards CO_2 -neutrality: By 2030, the company's own net CO_2 emissions

• Option 1

Sustainable aviation fuels that are currently produced from biogenic residues and directly reduce CO_2 emissions.

• Option 2

 CO_2 offsetting via high-quality carbon offset projects of the non-profit organization myclimate in Germany and other countries around the world. These promote measurable climate protection by saving CO_2 as well as improving quality of life and biodiversity.

Option 3

A combination of both options.

Product campaign in the spirit of climate protection

With its new offer, Lufthansa is making offsetting and CO_2 reduction easier and more transparent, aiming at encouraging more passengers to opt for climate-friendly travel. To date, less than one percent of Lufthansa passengers have taken advantage of the option to fly CO_2 -neutrally. In the course of the second quarter of 2022, the service will also be available in the booking portals of the Lufthansa Group airlines Austrian Airlines, Brussels Airlines and SWISS. Another incentive will follow: Those who opt for one of the three CO_2 -offset options in the future will receive additional status and award miles.

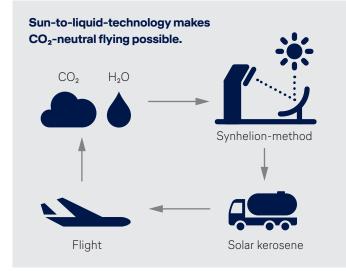


are to be halved compared with 2019, and by 2050 the Lufthansa Group aims to achieve CO_2 -neutrality. To this end, the the company relies on accelerated fleet modernization, the continuous optimization of flight operations, the use of sustainable aviation fuels, and innovative offers to make air travel and freight transport CO_2 -neutral. The Lufthansa Group itself has been offsetting the CO_2 emissions of the flights of its employees on business trips via myclimate carbon offset projects since 2019.

Flying on Sunlight

LUFTHANSA AND SYNHELION INVEST IN SOLAR KEROSENE

The Lufthansa Group is backing innovative and CO₂-neutral aviation fuels, more so than most other airlines. A recent example: At the beginning of March 2022, the Group airline SWISS and Synhelion agreed on a strategic collaboration to produce solar aviation fuels. The goal of this partnership is to accelerate the market rollout of this pioneering technology, implement initial pilot projects in Europe, and scale global production capacity.





The process developed by Synhelion, which has already been verified several times on a small scale, makes it possible to remove CO_2 from the atmosphere and convert it into a synthetic gas using concentrated sunlight and water. This process can then be used to generate fuel. These sun-to-liquid fuels release only as much CO_2 as was previously removed from the atmosphere.

Synhelion will build the world's first plant for the industrial production of solar fuels in Jülich before the end of 2022. There, the German Aerospace Center (DLR) maintains a pilot facility with 2,000 movable mirrors that bundle sunlight. Starting in 2023, the Lufthansa Group airline SWISS will be the first airline in the world to use solar kerosene.

Lufthansa Group pioneers sustainable aviation fuels

For more than a decade, the Lufthansa Group has been intensively involved in research, testing, and use of SAF and is pushing ahead with key technologies. Today, it is one of the world's largest purchasers of SAF made from biogenic residues.

With its commitment to solar fuels, the Lufthansa Group underscores its position as a pioneer in new climateconscious technologies in aviation. The cooperation with Synhelion is one of more than 80 projects bundled in the Lufthansa Group CleanTech Hub. The Hub combines the comprehensive know-how of the Lufthansa Group with start-ups and global players from research and industry.

Lufthansa Group

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